

COMPANY PROFILE



Subesha Engineering Services Pvt. Ltd.
MEP Engineering Services Provider

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1. DETAIL INFORMATION OF SUBESHA ENGINEERING SERVICES PVT LTD (SES)

1.1 Introduction

1.1.1 Corporate Registration

M/s Subesha Engineering Services Private Limited having incorporated in Office of the Company Registrar, Ministry of Industry, Government of Nepal with following registration numbers:

Subesha Engineering Services Pvt. Ltd.

REGISTRATION NO.: **194284/075/076**

DATE: 2075/04/13 (29 July 2018)

1.1.2 Registration with Professional Societies

Subesha Engineering Services Pvt. Ltd. is a member of Nepal Engineering Association and other MEP societies.

1.1.3 Tax clearance

The SES is getting the timely clearance certificates from the concerned tax office.

1.1.4 VAT Registration

SES is registered under PAN/VAT on 2075/04/20 with PAN No. 606649984.

1.1.5 Years of Standing

Subesha Engineering Services was registered in **2075 B.S** as Private Limited Company to provide Consultancy services in Mechanical, Electrical, Plumbing and Fire Fighting (MEPF) fields.

Before its establishment, MEPF consulting works were carried out from sister organization called Tectrade International Pvt Ltd.

MEPF includes HVAC, Electrical and allied works, Water supply, Sanitary & Fire-Fighting.

2. About Organization (SES)

2.1 General Background

Subesha Engineering Services Pvt. Ltd. is an uprising multidisciplinary design, engineering and management group with exceptional experts of Nepal in MEP, experienced professional engineers and technologists.

Subesha delivers core design & engineering building services of Mechanical, Electrical, Public health and Sanitary, Firefighting design and BIM modeling services for residential, commercial, educational, hospitality, health and multipurpose projects.

With human resources located in Kathmandu, we continually strive to deliver design and management excellence with responsive customer care across a broad range of property sectors which includes: Residential, Commercial, Hospitality & Leisure, Senior Housing, Civic & Community, Healthcare and Industrial businesses, transportation, Education and sports. We have recently forayed into a business vertical of providing Building Information Modelling (BIM) outsourcing to Architect Engineering & Contracting (AEC) industry across the globe with properly equipped resources and well experienced human resources.

Our reputation is built on providing only the highest quality engineering designs while being mindful of the budget and deadlines of our clients. That is why we are known to have designs that work, are cost-effective, and exceed our clients' expectations. We focus on developing long-term, loyal, and trusting relationships with our clients that foster open communication and productive teaming. Our clients define the horizons upon which we function.

Subesha Engineering Service Pvt. Ltd. was established in 2018 as one of the emerging Nepalese full time consulting firm employing on a full time basis, well qualified and experienced Technical and Administrative staff. Since then, it is constantly providing its services to its valuable Clients to their core satisfactions. Shouldering a noble goal towards the development of nation, SES is committed in providing quality-consulting services adopting International Standards of Practice, with total in house expertise covering all professional activities in the field of MEP Service design activities. In order to realize social infrastructure and revenue-generating projects in the truest of terms, SES views each project, in its unique entity, and offers to resolve the available resources to the desired objectives. Engineering Services, therefore, is beyond what is understood, and is in complement to the allied services of Business Plan, Equipment Planning, Manpower Planning, etc. Hence, it can be viewed comprehensively as Project Management towards a holistic realization of the Physical Manifestations at site.

With its establishment, SES successfully succeeded to establish it as one of the largest and leading MEP firms in Nepal with committed full time professionals, technicians and support staff. It can also call the services of a range of local and expatriate specialists, if and when certain projects require the services of particular specialist. All the works related to and pertaining to building projects have been one of SES's expertise activities, which occupy an important position in SES's institutional development history. The completed engineering

projects of national importance during the past eventful years largely account for the success and reputation SES has got till date.

With the help of dedicated in-house staff and experts as well as pool of resource personnel, SES could successfully establish its image in MEP sector. It has not only rendered its services to the urban areas but also in rural and most remote areas ranging from convenient Terai Belt to difficult Far Western Development region. The successful past activities and involvement in these areas have become its strength in terms of understanding of different geographical locations of the country, general problems etc., which are instrumental in the execution of any kind of projects.

SES today has achieved a significant recognition as a reputed firm having a strong work force, galaxy of experts, strict compliance to the projects undertaken, commitment and dedication. It continues to build on its reputation for excellence and quality service to the nation, earned over the past years. Reshaped to better focus on the needs of its client, the challenge remains to expand our Client base while providing more customized services for individual Clients.

SES has recently completed successfully the planning and design of a Global College Project. The outcome of the planning & design of this project within the stipulated challenging time frame has emerged SES with a great pride, full of confident and a bunch of very good team.

Furthermore, SES has completed design and construction supervision of the following hospital projects:

- 200 bed Star Hospital at Sanepa, Lalitpur.
- National Business Trade Center
- Chabahil Plaza
- Lotse Mall

The Firm today is nationally known for its professionalism and dedication at all levels of its practice. The personal involvement and input of the firm's principals, their sense of responsibility and dedication as well as that of their staff have permitted all projects and works they have carried out.

We believe that there are certain crucial steps in any planning and design process, but how we go through those steps should be tailored to each specific Client and, indeed, to each specific project. We tailor our process to individual projects because Clients and projects differ. Some Clients demand and enjoy a very interactive process and we enjoy and get stimulated by this kind of work as well. When Clients want this type of process, we typically include a set of interactive work sessions to accomplish much of the work, particularly in the early stages. Some Clients, however, want a more formal mode of interaction, characterized by sequential formal presentations and reports. We are comfortable in this mode as well, but find that this approach is often not the most efficient. We also have to tailor process because the actual projects are different. The scope and complexity of a project will have a major influence on how much effort is devoted to each of the steps of the process. But what are these steps?

We believe that there are four crucial steps, which is discussed in the following:

- Strategic Planning
- Master Planning
- Design and Detailing
- Construction Management/Supervision

The success of each stage is dependent on adequately covering the issues raised in the previous stage.

For example, if the project is poorly conceived from a strategic level, the master plan and subsequent stages will only compound the problem.

2.2 Vision / Mission / Values

Vision: Our vision is to evolve from a firm that is internally service focused to one that is externally market focused, while increasing the customer base in Nepal and neighboring countries and being our clients' first choice for engineering services. We will honor our company values and maintain the financial health and stability for our company.

Mission: SES is committed to providing quality professional engineering services to enhance the communities where our clients live and work. Our approach combines exceptional design, innovative solutions, and proven performance.

Values:

Clients – Our goal is to develop enduring business relationships that are built on trust, integrity, effective communication, and delivering quality services on time and within budget.

Employees – Our employees are the fabric of our company. They determine our reputation, capability, and ultimately, our success. We provide a work environment that encourages self-improvement, teamwork, and innovation.

Quality of Work – Our reputation is built on a tradition of providing services with a high level of technical competence and attention to detail. We continually train and educate our staff to provide quality work.

2.3 Organization & Staffing

The company is an all Nepalese, full time organization with its own technical and administrative staff. It is managed by a board of directors comprising 3 members.

Besides its full-time directors and regular technical as well as administrative staff, SES has associates to help the firm in individual technical matters. These persons are available on full time basis whenever required by the firm. Additionally, the company uses the services of a large number of Resource Consultants in the field of other Engineering Projects.

SES, as far as possible tries to meet the requirements through its in-house facility but to assure its clients the best quality services and excellent end product it does not hesitate to seek outside expertise too.

3. The General Experience of the Firm

During its long involvement as MEP consultant, SES has covered several assignments in different fields of building service design and construction. Starting from conceptual design, project formulation, the consultant has prepared projects through detailed study culminating in Engineering Survey, engineering design and implementation program. In most of the project SES has also undertaken supervision of execution, both in its capacity as Project Manager and also, in the advisory capacity to the client.

The company has been well aware of the desired output in any of its assignment to the maximum with strict quality control. To that end it has not hesitated in submitting itself to strict maintaining and evaluation of its performance. The company remains concerned to the need of Operation and Maintenance (O & M) right from the project formulation stage.

The number of projects successfully completed by SES is provided in the following table.

S.No.	Project Type	Number of Projects
A	Hospital Buildings	10
B	Hotel and Resorts	12
C	Residential and Apartments	50 Plus
D	Institutional / School / College Buildings	8
E	Commercial / Shopping / Office Buildings	25
F	Parks and Monuments	10
G	Banks and Financial Institutions	5
H	Stadium	2

3.1 HOSPITAL BUILDINGS

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	Bayalpata Hospital	EWES Pvt Ltd	50,835	Nyaya Health Nepal, Bayalpata, Achham, Nepal	376.44
2.	200 Bed Star Hospital Building at Sanepa Chowk, Ring road, Lalitpur	EWES Pvt Ltd	82,891	Star Hospital Limited, Sanepa Chowk, Ring Road, Lalitpur	248.67
3.	Lung Center (Respiratory Center)	EWES Pvt Ltd	25,348	Dhulikhel Hospital, Dhulikhel, Kavre	156.60
4.	100 Beds Infectious & Communicable Disease Hospital Building, Pokhara-30, Lekhnath, Mohariya, Kaski	Asha Consulting Group	1,14,700	Urban Development and Building Office, Kaski	532.00
5.	ICU Building, TUTH	Pace Consultants Pvt Ltd.	21,527	TUTH, Maharajgunj, Kathmandu	125.00
6.	100 Beds Maulakalika Hospital, Chitwan	Panorama Architectural & Civil Engineering Consultancy	63,432	Maulakalika Hospital Pvt Ltd	490.00
7.	25 Beds Field Hospital, Butwal	Nepal Army	30,000	Nepal Army, Bhadrakali, Kathmandu	60.00
8.	Norvic Hospital Extension Project			Chaudhary Group	
10.	Mycobacterial Research Laboratory	Article 25, WSP, Miyamoto, Ramboll	17,222	The Leprosy Mission Nepal	

3.2 HOTEL AND RESORTS

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	10 Story Hotel Lo Mustang, Thamel	EWES Pvt Ltd	87 Guest Rooms, Restaurant, Health club, Seminar halls / 64,467 sq.ft	Hotel Lo Mustang Pvt. Ltd.	450.00
2.	Serene Resort, Nagarkot	EWES Pvt Ltd / Absolute Interiors	22,193	Serene Resort Pvt Ltd	83.85
3.	Phoenix Tower 40 rooms Hotel cum commercial complex	CDG Pvt Ltd	34,700	KMC Ward no. 9 , Kathmandu	155.00
4.	Budhanilkantha Heritage Hotel	CDG Pvt Ltd	1,33,473	Budhanilkantha, Kathmandu	1,375.00
5.	Lumbini Green Resort	Scale Architects Pvt Ltd	16,03,800	Shivaraj Municipality-2, Chandrauta, Kapilvastu	500.00
6.	Basera Boutique Hotel	Outre Design	65,500	EG Infra Pvt Ltd	300.00
7.	Surya Heritage Hotel	Décor and Design	56,000	Kapurbot Chautara, Thamel, Kathmandu	200.00
8.	River Bank Resort	Space Design Consultants	30,000	Patihani, Chitwan	280.00
9.	Marbel Hotel	CDG Pvt Ltd	56,000	Hotel Marble Pvt Ltd, Rajpur, Kailali	550.00
10.	Royal Palace Hotel	Metropolitan Design and Construction	25,000	Janakpur	500.00
11.	Bagaicha Adventure Resort	Ramro Mato	1,74,375	Gaidakot, Chitwan	250.00
12.	Himalaya Heritage Hotel	Décor and Design		Nagarkot	

3.3 RESIDENTIALS AND APARTMENTS

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	Residential Apart of Managers (2 blocks 1 for junior Managers & 1 unit for Senior Managers) at Simara, Bara	EWES Pvt Ltd	1,21,653	Surya Nepal Pvt Ltd, Bal Sadan, Kantipath, Kathmandu	950.00
2.	Suryothan Luxurious Apartment	ERTech/EWES	260,000	KC Developers Pvt Ltd, Sarangkot, Kaski	1000.00
3.	Brihat Housing	ADP	39,250	Bhaisepati, Lalitpur	800.00
4.	Green Hill Housing	EWES Pvt Ltd	15,000	Budhanilkantha, Kathmandu	350.00
5.	Mrs Shova KC Residence	CDG Pvt Ltd	500.00	Boudha, Kathmandu	4.80
6.	Commercial Cum Apartment Building	CDG Pvt Ltd	65,500	Suresh Shakya	35.00
7.	PJP Residence	Décor and Design	10,000	Prabal Jung Pandey, Baluwatar, Kathmandu	80.00

Note: There are other many more other medium and small types of Residential and Apartment Buildings. Total numbers of such projects are more than 50.

3.4 COMMERCIAL / SHOPPING / OFFICE COMPELXES

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	8 story Lotse Mall, Gongabu Bus Park, Kathmandu	EWES Pvt Ltd	240,718	Lotse Bahuuddheshya Pvt Ltd	1070.00
2.	10 story BG Mall Commercial Complex, Gongabu, Kathmandu	EWES Pvt Ltd	70,404	BG Mall	236.00
3.	National Business Trade Center	Vastukala Paramarsha Nepal	5,97,719.95	Milaland Developers Pvt Ltd	
4.	Kalanki Trade Center	Vastukala Paramarsha Nepal	38,662	Kalanki Developers Pvt Ltd	
5.	Rotary Plaza	Tundi Construction	1,21,000	Tundi Construction	
6.	SG Complex	Scale Architects	10,500	Sangita Gurung	160.00
7.	Gorkha Department Store, Pathari		20,600	GDS Pvt Ltd	120.00
9.	Gorkha Department Store, Dharan		1,20,537	GDS Pvt Ltd	350.00
10.	Gorkha Department Store, Damak		55,000	GDS Pvt Ltd	125.00
11.	Chabahil Plaza, Chabahil, Kathmandu	CDG Pvt Ltd	31,215	Bhindya Investment Pvt Ltd	150.00
12.	Laxman Babu Bhawan		49,800	Chitwan CoE	170.00
13.	Apex Multiplex	Décor and Design	61,600		250.00
14.	Bandan Bhagwati Nirman Sewa Office Building	BBNS/Techno Design Plaza Pvt Ltd	5,500	BBNS	20.00
15.	Nepal Judiciary Academy Office Building	YA Engineering Consultancy	40,200	NJA	140.00

16.	East West Engineering Services Office Building	EWES Pvt Ltd	15,000	EWES Pvt Ltd	55.00
17.	Om Sai Ram Construction Office Cum Commercial Building	Sujeet Rai and Associates	27,360	OSRC Pvt Ltd	90.00
18.	Kalikaasthan Complex	Ethicons Pvt Ltd	12,000	Mr John and Shakuntala Nakarmi	40.00
19.	Hattisar Complex	Aaju Design	17,515	Mr. Sanjib Tuladhar	
20.	CWIN– Children Workers In Nepal	Aaju Design	3,337	CWIN	
21.	Baneswor Complex (Kavya School)	Aaju Design	1,10,246	Nepal Traditional Craft	
22.	Baluwatar Complex	Vastukala Paramarsha Nepal	30,000	Rajendra Pd. Shrestha	
23.	New Baneswor Complex	EWES Pvt Ltd	50,000	Binendra Katuwal	
24.	Dhumbarahi Complex	EWES Pvt Ltd	30,000	Mr. Bibek Paneru	
25.	Chilime Office Tower	EWES Pvt Ltd	98,000	Chilime Hydropower	

3.5 BANKING AND FINANCIAL INSTITUTIONS

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	Chhimek Laghubitta Bittiya Sanstha Ltd., Mid Baneswor, Kathmandu	Ethicons Pvt Ltd	7,500	Chhimek Laghubitta Bittiya Sanstha Ltd.,	25
2.	Nepal Rastra Bank, Baluwatar, Kathmandu	ERMC-Pace Consultants JV Pvt. Ltd.		Nepal Rastra Bank	2500
3.	NIC Asia Bank, Kamaladi, Kathmandu	ADF Nepal		NIC Asia Bank	

INSTITUTIONAL/SCHOOL/COLLEGE

S.No.	Project Type	Architect Firm (Associated Firm)	Brief Description/ Total Floor Area (Sq. ft.)	Name of Client	Project Cost (in Millions)
1.	Emergency School Building Reconstruction in Gorkha, Dhading, Nuwakot, Rasuwa, Lalitpur & Makawanpur)	EWES Pvt Ltd	40 Type designs and design of 200 school complexes	Ministry of Education, CLPIU/JICA	3.882.00
2.	School Building Reconstruction at Nuwakot and Rasuwa	EWES Pvt Ltd	Design and documentation of 4 school building complexes	GIZ/RPN	144.18
3.	National College Building, Chandole, Kathmandu, Nepal	EWES Pvt Ltd	34903.69	National College, Center for Higher Studies, Baluwatar, Kathmandu	98.10
4.	Central Office Building Complex for AFU at Rampur, Chitwan	EWES Pvt Ltd	1. Central Office Building 5,971 sq.m. 2. Exam Controller 943 sq.m. 3. Multipurpose/ Auditorium 1585 sq.m. 4. Fishery Building 1103 sq.m.	Agriculture and Forestry University (AFU)	490.00
5.	South Western State College	Vastukala Paramarsha Nepal	1,20,000	South Western State College	350.00
6.	Global College +2 Science Building	Vastukala Paramarsha Nepal	44,950	Professional Educators Pvt Ltd	600.00
7.	Uniglobe College		6,504	Uniglobe College	50.00
8.	Trinity International College	Vastukala Paramarsha	1,05,000	Trinity International College	800

4. Human Resource

SES has its full-time in-house professionals to carry out the assignment entrusted. The availability of staff with qualification and years of experience are shown in the table below

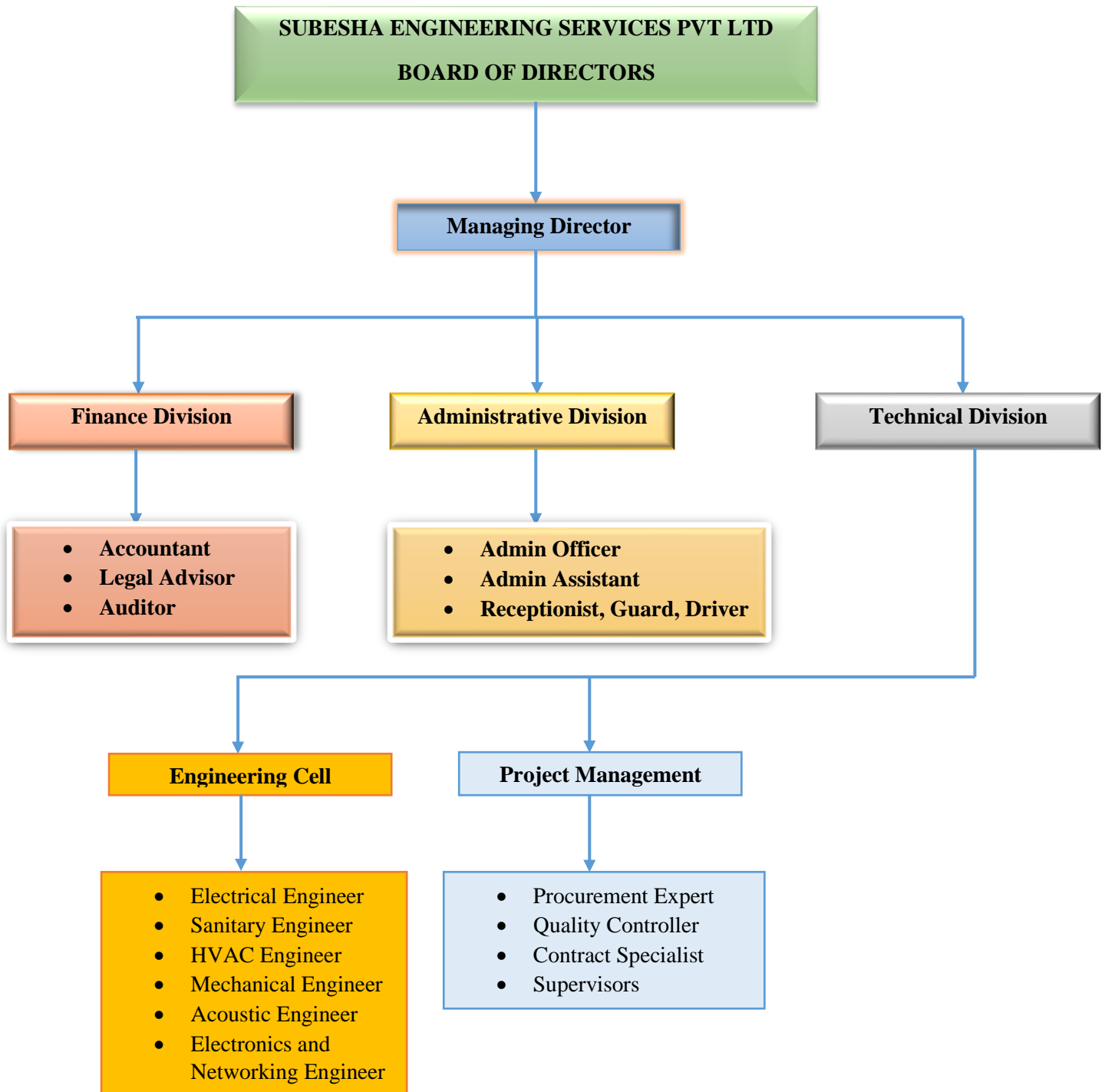
S.No.	Name	Position	Highest Qualification	Overall Exp. (Years)	Status
1.	Arjun Kumar Dhungana	CEO/Electrical Engineer	BE in Electrical Engineering	37	Full Time
2.	Nimesh Lal Shrestha	Director/Electrical Engineer	BE in Electrical Engineering	9	Full Time
3.	Kamala Shrestha	Director / Manager	Bachelor in Business	25	Full Time
4.	Roshan Thapa	Mechanical/HVAC Engineer	MSc in Air Conditioning and Life Supporting System	30	Resource Consultant
5.	Ram K Karkee	Water Supply and Sanitation Engineer	Bachelor in Civil Engineering	30	Resource Consultant
6.	Sudip Timilsina	Water Supply and Sanitation Engineer	Bachelor in Mechanical Engineering	9	Full Time
7.	Ramesh Neupane	Water Supply and Sanitation Engineer	Master's in MSC. Engineering Management	20	Resource Consultant
8.	Rashmi Maharjan	Architect	Masters in Architecture	15	Resource Consultant
9.	Shristi Pradhan	Interior Designer	B.Sc. in Interior Design	20	Resource Consultant
10.	Deepak Shukla	Networking and Communication Engineer	Bachelor in Electrical Engineering	16	Part Time
11.	Pradip Upadhyaya	Acoustic Engineer	Graduation in Sound Recording and Sound Engineering	40	Resource Consultant
12.	Binam Man Shrestha	Networking and Communication Engineer	M.Sc. in Telecommunication Engineering	28	Resource Consultant
13.	Raju Thapa	ELV System Consultant	Masters in Electronics and Communication Engineering	25	Resource Consultant
14.	Pradip Humagain	Solar System Consultant	BE in Electrical and Electronics (Power & Control)	15	Resource Consultant

15.	Anup Jung Pandey	HVAC Engineer	Bachelor in Mechanical Engineering	9	Full Time
16.	Sunil Khadka	HVAC Engineer	Masters in Mechanical system Design	6	Part Time
17.	Jhamak Ghimire	Electrical Engineer	Diploma in Electrical Engineering	30	Part Time
18.	Reena Suwal	Electrical Engineer	Bachelor in Electrical Engineering	6	Full Time
19.	Suresh Ghemosu	Electrical Engineer	Bachelor in Electrical Engineering	6	Full Time
20.	Susbina Ghimire	Electrical Engineer	Bachelor in Electrical Engineering	7	Full Time
21.	Sangeet Lakhaju	Electrical Engineer	Bachelor in Electrical Engineering	6	Full Time
22.	Uttam Lamsal	Office Manager	Bachelor in Business	25	Full Time
23.	Sujan Ghimire	Office Assistant	Intermediate in Science	12	Full Time
24.	Niraj Shah	Management / Taxation	BBA	9	Full Time
25.	Sita Devi	Supporting Staff	SLC		Full Time
26.	Raj Kumar Joshi	Supporting Staff	SLC		Full Time

5. Office Facilities

Office Organization and Office Space

SES is suitably located at Sukedhara, on the way to Chabahil adjacent to Prime Bank Limited. SES's premise contains an area over 1000 sq.ft. and is quite sufficient to accommodate number of personnel to work comfortably.



SES OFFICE ORGANIZATION

6. Office Assets and Equipment

SES is well equipped in terms of office and field equipment / instruments needed for any MEPF engineering jobs. The list below will show the various types of equipment under SES's possession.

SES's one working Directors possess cars, which are often used for official works. For field work 4WD vehicles are rented locally. SES also possess 2 motorbikes, which are used in Kathmandu and at site for supervision of works.

S.No.	Description	Unit	Ownership (Own/Hire)	Working Condition
A	Electric Equipment			
1	Lux Meter	1	Owned	Excellent
2	Digital Multimeter	2	Owned	Excellent
3	Clamp On Meter	1	Owned	Excellent
4	Earth Resistance Tester	1	Owned	Excellent
5	Insulation Tester	1	Owned	Excellent
B	Office Equipment			
	Hardware:			
1	Vernier Caliper	1	Owned	Excellent
2	Micrometer	1	Owned	Excellent
3	Drill Machine	1	Owned	Excellent
4	Level Machine	1	Owned	Excellent
5	Soldering Machine	2	Owned	Excellent
6	Pliers and Wrench	4	Owned	Excellent
7	Draft Scale	2	Owned	Excellent
9	Core i5 Laptop	2	Owned	Excellent
10	Computer Core 2 Quad with LED Monitor	6	Owned	Excellent
11	Printer Canon A4	2	Owned	Excellent
12	Printer Xerox A3	1	Owned	Excellent
13	Scanner A3	1	Owned	Excellent
14	Programmable Scientific Calculator	4	Owned	Excellent
15	Digital Camera	1	Owned	Excellent
16	Projection LED Screen 40 Inch	1	Owned	Excellent
17	CCTV Surveillance	1	Owned	Excellent
18	Telephone Lines	2	Owned	Excellent
19	Measuring Tape	3	Owned	Excellent
20	Screw Driver Tools Set	2	Owned	Excellent
	Office Furniture:			
1	Computer Tables	8	Owned	Excellent
2	Drawing Tables	2	Owned	Excellent
3	Meeting Table	1	Owned	Excellent
4	Chairs	14	Owned	Excellent
5	Wooden Rack	4	Owned	Excellent

6	Steel Rack	1	Owned	Excellent
7	Office Table	2	Owned	Excellent
8	Electric Kettle	1	Owned	Excellent
	Softwares			
1	General Software		Owned	Running
2	AutoCAD		Owned	Running
3	Revit		Owned	Running
4	DiaLux Evo		Owned	Running
5	EcoDial		Owned	Running
6	Smartcomm Design		Owned	Running
	Vehicles			
1	Scooter TVS NTORQ	1	Owned	Running
2	Pulsar Bike	1	Owned	Running
3	Car	1	Owned	Running

7. Quality Management In The Firm

With respect to quality management resources of the firms and quality assurance we refer to the professional principles and policy statement included in our company profile. As an independent professional consulting firm upholds independence and responsibility for quality service as a fundamental principle of our professional services policy.

8. Financial Capacity

Annual Turnover	
Year	Amount (NRs.)
2080/81	17,76,220.00
2079/80	36,36,023.00
2078/79	32,37,387.00
2077/78	24,05,304.00
2076/77	15,06,921.00
2075/76	13,75,739.00